

Nathaniel Briscoe  
Certified General Real Estate Appraiser  
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## **CAREER SUMMARY**

Mr. Briscoe is a seasoned commercial appraiser with a variety of experience bringing strong analytical, technical, and client relation skills to the task of valuation. Beginning with a national firm under three MAIs who were leaders in their field, my foundation was augmented by extensive Appraisal Institute coursework. Review experience was gained with a large regional bank. Specialized valuation experience includes retail, gas station/c-stores, lodging and seniors housing.

## **EXPERIENCE**

### **HealthTrust, LLC, Sarasota, Florida — Spring 2016 to Present**

*Senior Associate.* Working on collaborative valuation assignments with a team of appraisers focused on seniors housing assets. Member of the HUD specialty team.

### **PetroVal, Inc., Columbus, Ohio — Fall 2009 to Spring 2016**

*Commercial Real Estate Appraiser.* Covering the Midwest and Northeast regions for a national firm focused on the valuation of gas station/convenience store assets. Appraisal assignments conducted in 24 states. Top producer in the firm in 2014 and 2015.

### **Huntington National Bank, Columbus, Ohio — Spring 2008 to Fall 2009**

*Commercial Review Appraiser.* Engagement, review, and approval of commercial and residential appraisals in Central Ohio and Indiana. Primary reviewer of appraisals outside the Midwest footprint for large-scale retail, lodging, retail petroleum/convenience store and auto dealership assets.

### **Integra Realty Resources, Columbus, Ohio — Spring 2003 to Spring 2008**

*Commercial Real Estate Appraiser/Senior Analyst.* Summer 2006 to Spring 2008. Key member of the retail valuation specialty practice. Co-authored the annual *Columbus Retail Overview*, a market report covering retail real estate in the Columbus MSA.

*Junior Analyst.* Winter 2004 to Summer 2006: General production appraiser valuing all commercial property types for a wide variety of clients. Apprenticed under Curtis Hannah, MAI.

*Research Assistant.* Spring 2003 to Winter 2004: Aided production staff with property and market research. Apprenticed under Eric Belfrage, MAI, CRE, ISHC, head of the National Lodging Valuation specialty practice for IRR and Robin Lorms, MAI, CRE, president/CEO of IRR-Columbus.

## **American Financial Mortgage, Columbus, Ohio — Winter 2003**

Sales Associate. Trainee residential mortgage broker and real estate agent. Assisted a licensed mortgage broker and realtor in the sale of single-family homes and financing services in the Columbus MSA.

## **EDUCATION**

**Boston College - 1997 to 2000 - BA Psychology**

**Emerson College - 1995 to 1997 - Print Journalism**

## **Appraisal Institute - Appraisal Coursework Completed – 2003-PRESENT**

- *Appraisal Principals* - Great Lakes Chapter - 2003
- *Appraisal Procedures* - Massachusetts Chapter - 2003
- *Uniform Standards of Professional Appraisal Practice* - Mass. Chapter - 2003
- *Basic Income Capitalization* - Cardinal Ohio Chapter - 2004
- *Advanced Income Capitalization* - Cardinal Ohio Chapter - 2005
- *Advanced Sales Comparison & Cost Approaches* - Cardinal Ohio Chapter - 2006
- *Report Writing & Valuation Analysis* - Pittsburgh Chapter - 2006
- *General Market Analysis & Highest and Best Use* - Chicago Chapter - 2007
- *Advanced Applications* - Chicago Chapter - 2008
- *Uniform Standards Update* - Northern Ohio Chapter - 2008
- *Business Practices and Ethics* - Northern Ohio Chapter - 2008
- *Real Estate Finance, Statistics, and Valuation Modeling* - Cardinal Ohio Chapter – 2009
- *Appraising Convenience Stores* – Appraisal Institute Online – 2011
- Numerous other seminars, CE, and online courses.

## **LICENSES & ASSOCIATIONS**

- Certified General Real Estate Appraiser (OH, IN, IL, MI, PA, KY, GA, FL)
- Candidate for Designation with the Appraisal Institute